



# Strategies for Success

Long Term Care - Assisted Living  
& Hospice

**December 3, 2008**

**Radisson Hotel  
Lansing, Michigan**

REGISTER ONLINE AT  
[www.mihospice.org](http://www.mihospice.org)



**MICHIGAN HOSPICE  
& PALLIATIVE CARE ORGANIZATION**



## ABOUT THE CONFERENCE

This conference is designed to assist **Hospice** providers, **Long -Term Care** and **Assisted Living Facilities** in developing strong working relationships that are compliant and strengthen the patient care services that each is entrusted with.

Many contracts among providers are very old, or perhaps have been modified a number of times. New or old, to avoid future survey citations related to contractual arrangements, Hospices and Long -Term Care Facilities alike need to ensure that their agreements are compliant with the new Medicare hospice regulations for Long -Term Care Facilities, and integrate the other obligations contained in the new regulations.

Although hospice provided within Assisted Living Facilities is not regulated by Medicare, such arrangements should still incorporate an operating agreement and an understanding as to how services are to be best provided.

Whether you are an assisted living organization, Long -Term Care Facility or hospice provider, this is a **“must attend”** conference for understanding the constructs of quality, compliant, and well coordinated arrangements between service providers.

## HOTEL RESERVATIONS

Hotel registration code for group discount: MHOS12  
Room rate: \$109.00 per room  
Hotel Registration group rate cutoff date: November 2, 2008  
Call (517) 482-0188



## AGENDA

- 8:00 - 8:45 REGISTRATION
- 8:45 - 9:00 INTRODUCTIONS
- 9:00 - 10:00 OPENING SESSION  
**Partnerships with Hospice for End-of-Life Care**  
*Cherry Meier, Vice President – Vitas Innovative Hospice*
- 10:00 - 10:15 BREAK
- 10:15 - 11:45 MORNING BREAKOUT SESSIONS  
**Clinical Compliance Partnership for LTC & Hospice**  
*Brenda Schoenherr, Program Director – In-House Hospice Solutions. Deb Ayers, Michigan Dept of Community Health*
- Clinical Compliance Partnership for AL & Hospice**  
*Linda Lawther, Pres/CEO – MCAL; Sarah Henthorn, Administrator – Brookdale/Clare Bridge of Portage Betsy Montgomery, Program Manager – MDHS-Bureau of Children & Adult Licensing and Gilda Ross, In-House Hospice Solutions*
- 11:45 - 12:45 LUNCH/NETWORKING
- 12:45 - 1:30 AFTERNOON BREAKOUT SESSIONS
- State CoP Implementation –**  
*Howard Schaefer & Alice Turner*
- Developing an End of Life program in Assisted Living**  
*Gilda Ross & Sara Henthorn*
- 1:30 - 2:45 CLOSING SESSION  
**Working together; What you need to know before, during and after contracting**  
*Cherry Meier & Brenda Schoenherr*
- 2:45 - 3:00 BREAK
- 3:00 - 4:00 PANEL DISCUSSION (HOSPICE, LTC, AL)
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## Strategies for Success Long - Term Care, Assisted Living and Hospice PRESENTATIONS

### **Partnerships with Hospice for End-of-Life Care** ■

*Cherry Meier, Vice President – Vitas Innovative Hospice*

This presentation will give an overview of the relationship, responsibilities and regulatory relationship between LTC, AL and hospice. Issues related to referral relationships, communication and legal concerns.

### **MORNING BREAKOUT SESSIONS**

#### **Clinical Compliance Partnership for LTC and Hospice** ■

*Brenda Schoenherr, Program Director – In-House Hospice Solutions*

*Deb Ayers, Michigan Dept of Community Health*

This presentation will focus on long-term care and hospice regulations with a specific focus on developing one coordinated plan of care for the resident receiving hospice care.

#### **Clinical Compliance Partnership for AL and Hospice** ■

*Linda Lawther, Pres/CEO – MCAL; Sarah Henthorn, Administrator – Brookdale/Clare Bridge of Portage, Betsy Montgomery, Program Manager – MDHS-Bureau of Children & Adult Licensing and Gilda Ross, In-House Hospice Solutions* - This presentation will focus on assisted living and hospice regulations with a specific focus on regulations and service plans for the resident receiving hospice care.

#### **State CoP Implementation – Howard Schaefer & Alice Turner** ■

This session will cover key changes to the current hospice survey protocol, including any changes pertinent to hospice patients who live in nursing facilities. If scheduled federal training occurs as scheduled, Mr. Schaefer who will have just returned from a hospice update session with CMS Central Office training staff, will be prepared to share highlights of CoP changes from CMS perspective.

#### ■ **Developing an End of Life program in Assisted Living – Gilda Ross & Sara Henthorn**

This session will provide an overview of the Medicare Hospice benefit for residents in assisted living and how one assisted living facility developed their end of life program.

#### ■ **Working together; What you need to know before, during & after contracting**

*Cherry Meier & Brenda Schoenherr* - Changes to contracting, things to think about before entering into an agreement, finances and communication.

#### ■ **PANEL DISCUSSION**

**HOSPICE, LONG - TERM CARE & ASSISTED LIVING FACILITIES**



# REGISTRATION FORM Strategies for Success

Long Term Care - Assisted Living & Hospice  
December 3, 2008 • 8am - 4 pm  
Radisson Hotel • Lansing, Michigan

Please type or print clearly-as it will appear on your name badge.  
Copy & complete a separate form for each person.

Company Name \_\_\_\_\_

Company Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ E-Mail \_\_\_\_\_

First Name \_\_\_\_\_

Last Name \_\_\_\_\_

Title \_\_\_\_\_

I represent  Hospice  Assisted Living  Long - term Care  Adult Foster Care

Other \_\_\_\_\_

## REGISTRATION FEE

**\$89.00 per person** - Includes continental breakfast, all sessions, breaks & lunch

I have special dietary needs (please contact our office)



Qty \_\_\_\_\_ @ \$89.00 \_\_\_\_\_

**TOTAL** \_\_\_\_\_

## PAYMENT INFORMATION

Check made payable to "MHPCO" enclosed

Please invoice me (MHPCO members only)

Credit Card Payment

Visa

Mastercard

Card Number \_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_ Exp. \_\_\_\_\_/\_\_\_\_\_

Print name of cardholder \_\_\_\_\_

Authorized Signature \_\_\_\_\_

## HOW TO REGISTER

Mail or fax your completed registration form to MHPCO, or register online.

## MAIL

MHPCO  
5123 W. St. Joseph, Ste. 204  
Lansing, MI 48917

## FAX

(517) 886-6737

## ONLINE

www.mihospice.org

## HOTEL RESERVATIONS

(517) 482-0188 Radisson Hotel  
Rooms \$109 per night (You must mention promotional code **MHOS12** to receive discounted rate.)

## ANY QUESTIONS

(517) 886-6667

## Registration Cancellation Policy

MHPCO must be notified in writing of all cancellations no later than two weeks prior to conference date (by November 19, 2008). A \$50.00 processing fee will apply to all cancellations. Cancellations on or before (November 19, 2008) will receive a full refund less the \$50.00 processing fee. No refunds for cancellations after (November 19, 2008). All refunds will be processed within 30 days after the conference.

MHPCO reserves the right to substitute faculty or re-schedule sessions due to unforeseen circumstances.



Michigan Hospice & Palliative Care Organization  
5123 W. St. Joseph, Ste. 204  
Lansing, MI 48917

